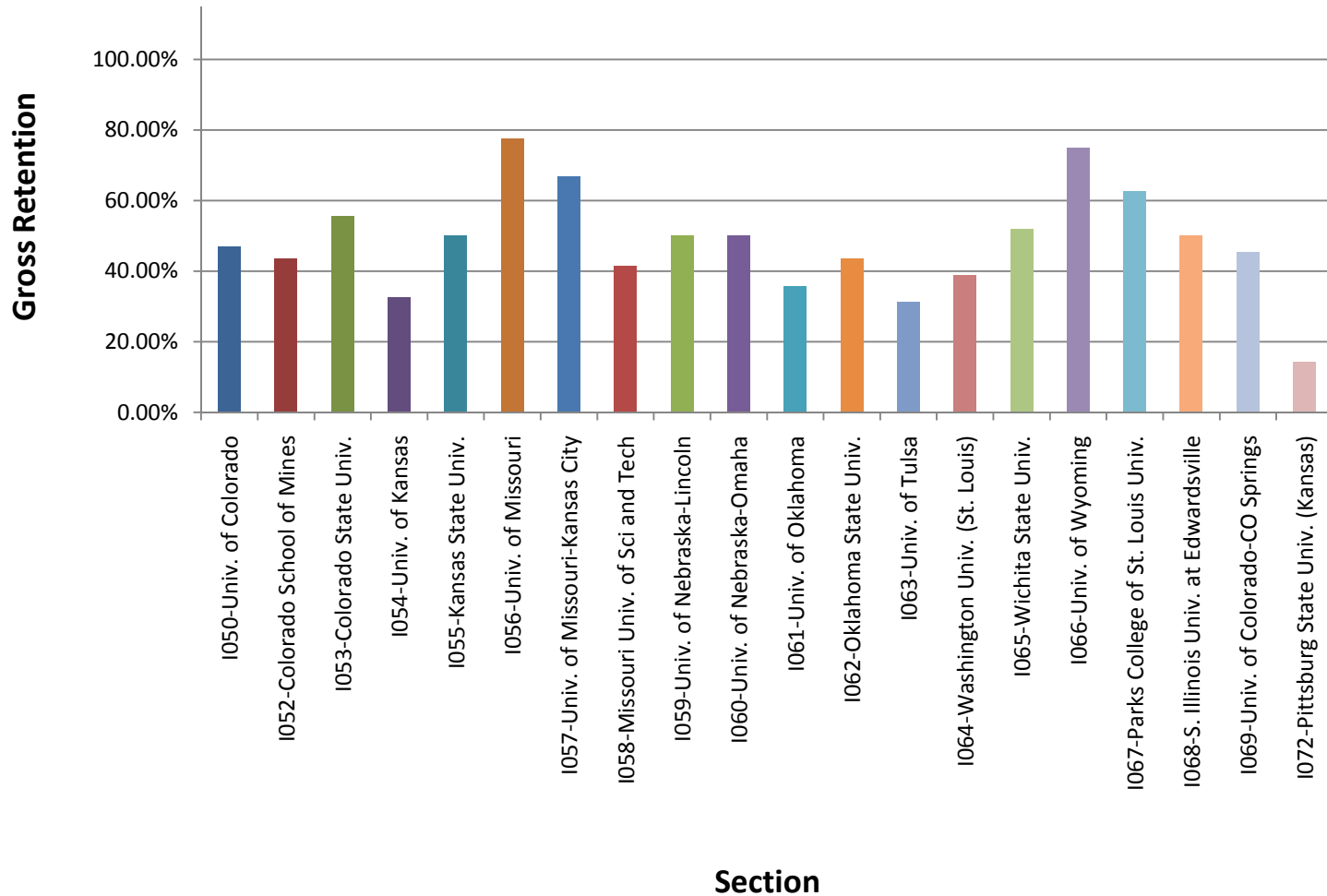


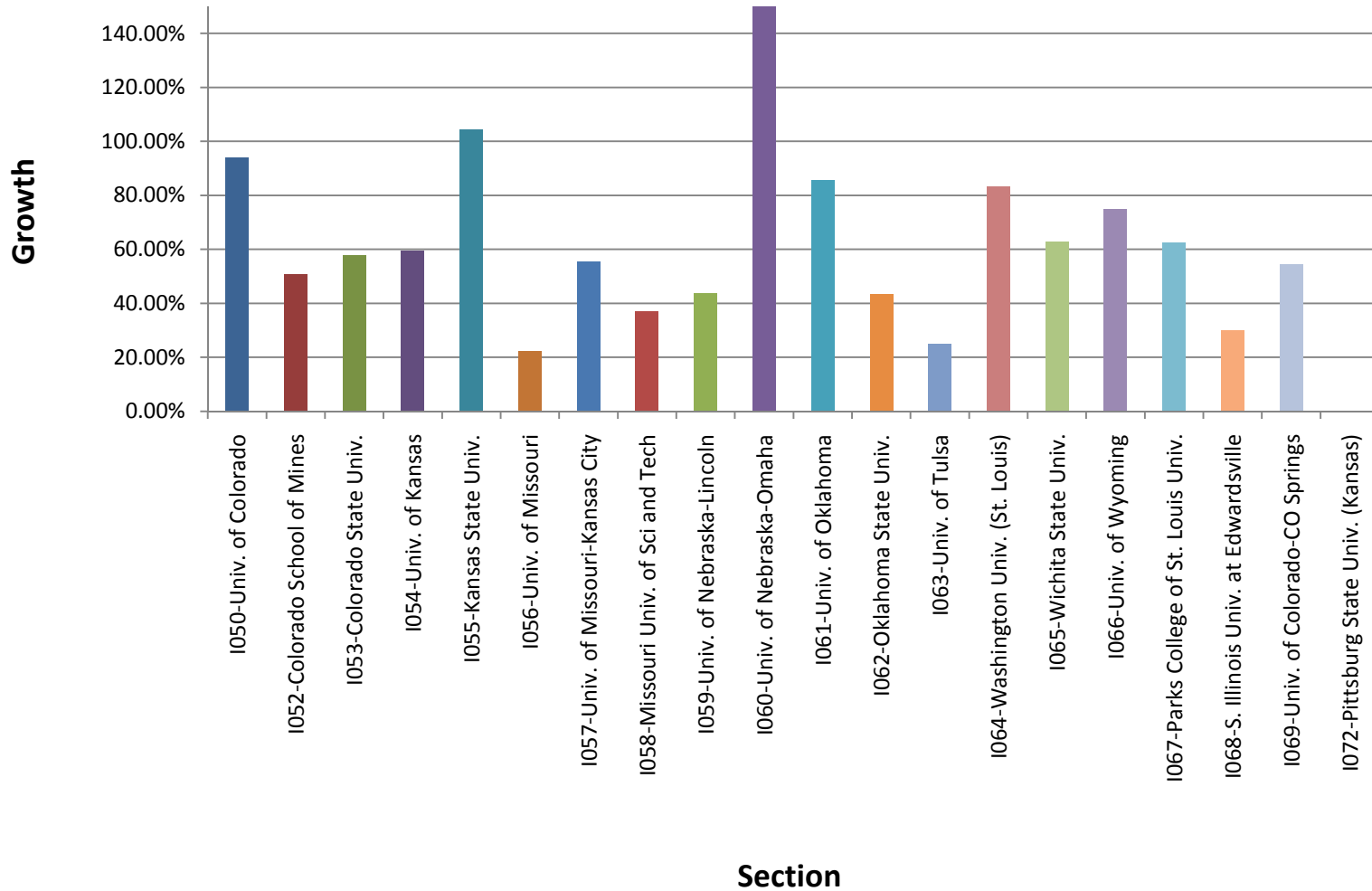
Region i Collegiate Gross Retention January



$$\text{Gross Retention} = 100 * (1 - (\text{Non-Renewals} / \text{Total Membership Prior Year}))$$

NOTE: Only collegiate sections in good standing are eligible to win membership awards

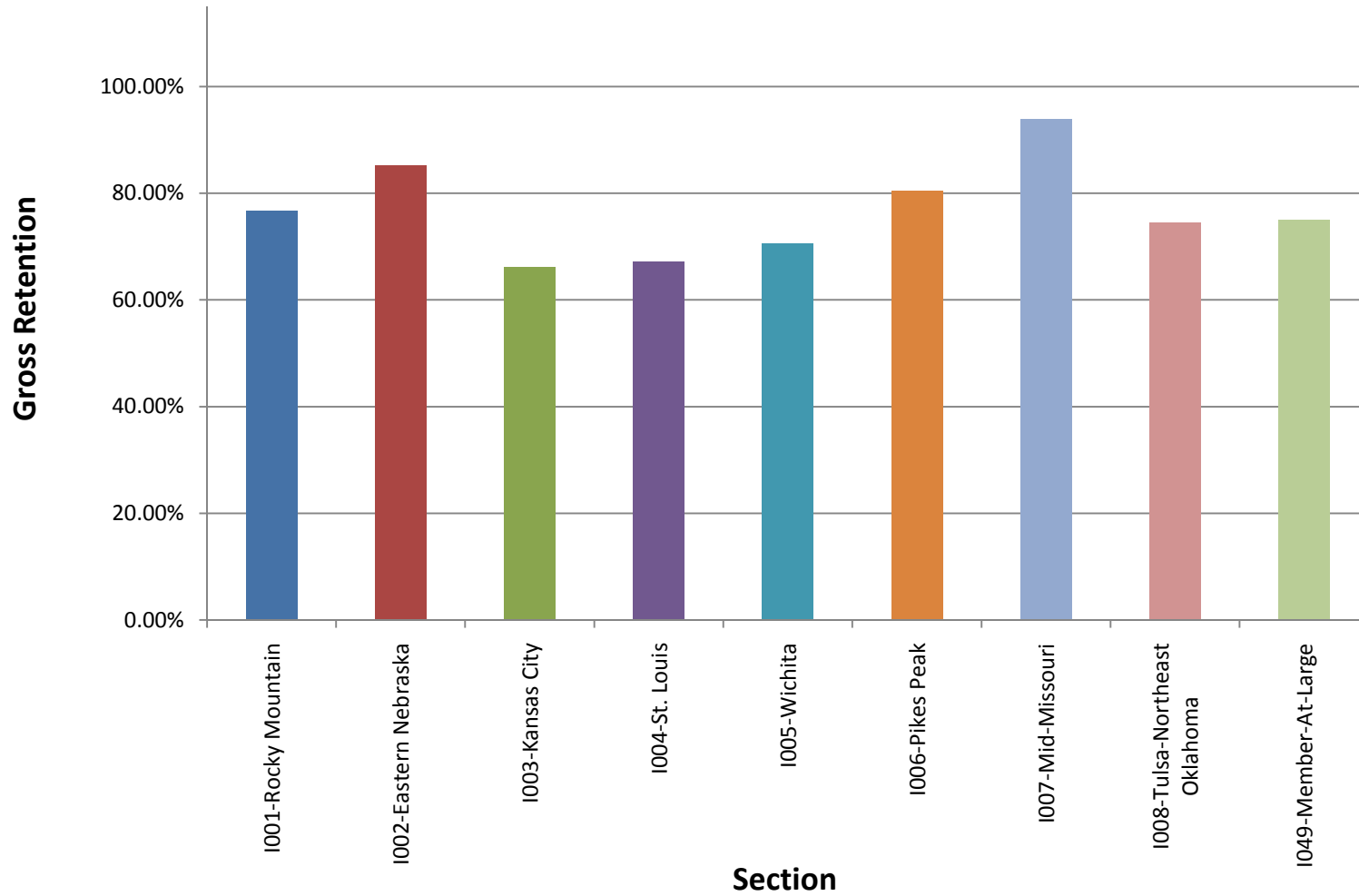
Region i Collegiate Growth January



$$\text{Growth} = 100 * (\text{New Members} / \text{Total Membership Prior Year})$$

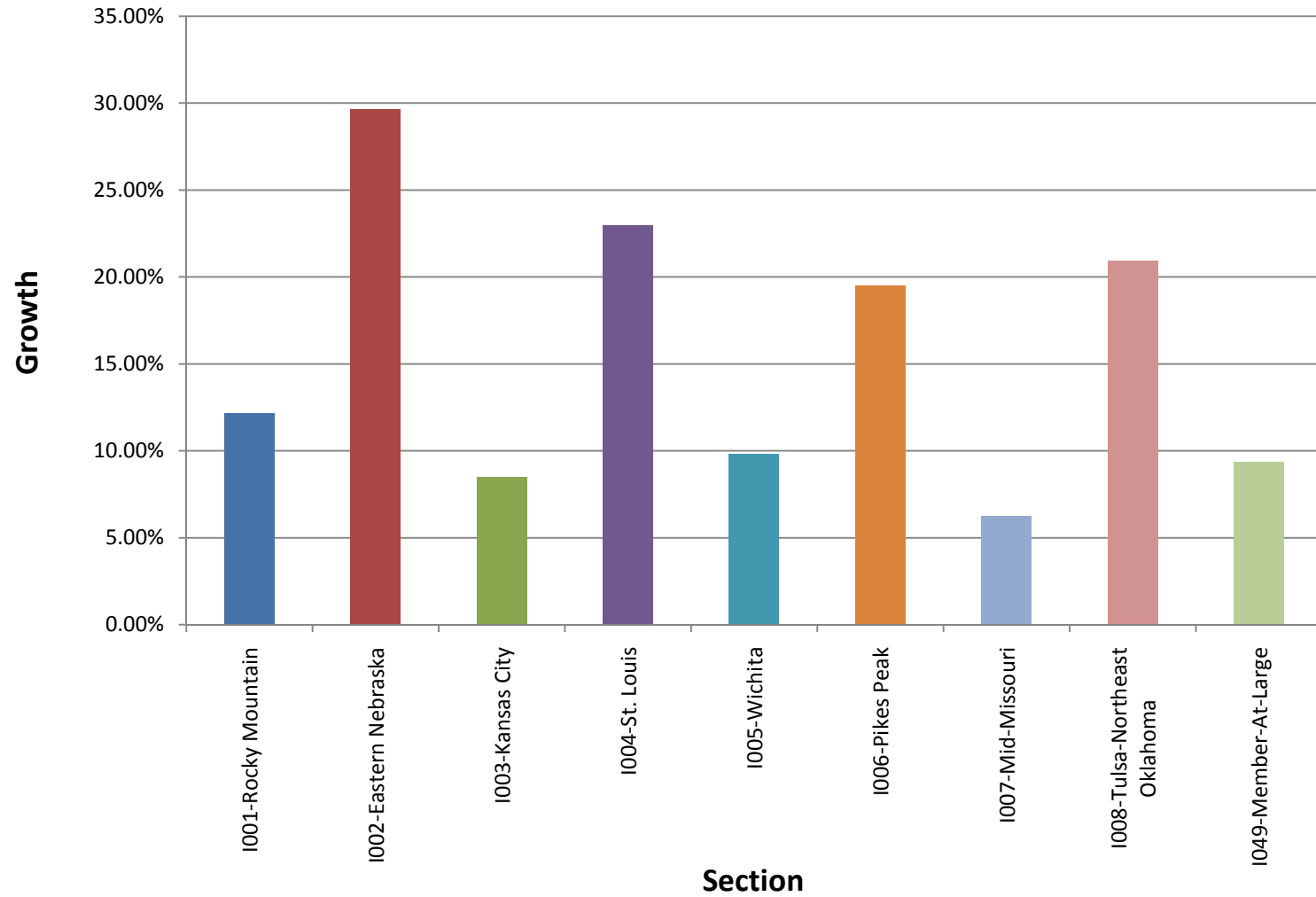
NOTE: Only collegiate sections in good standing are eligible to win membership awards

Region i Professional Gross Retention January



Gross Retention = $100 * (1 - (\text{Non-Renewals} / \text{Total Membership Prior Year}))$

Region i Professional Growth January



Growth = $100 * (\text{New Members} / \text{Total Membership Prior Year})$